ECITB

Introduction to Commercial Awareness and Risk

Virtual Classroom

20 20



An introductory level course for those with little or no formal training in commercial awareness and risk management and for those looking to enhance their knowledge in these key areas.



This ECITB accredited programme has been designed to meet the criteria of the QCF Level 2 standard for commercial awareness and risk management and as such, provides a valuable introduction to two key areas within the project control environment.

Why Learn with 20/20?

As the largest independent provider of project management training in the UK, we are here to support and guide you through professional training. 20/20 care about your development as a project professional and will help you and your team achieve new qualifications.

ECITB Accreditation

Beginner Level Course

£ 375 + VAT

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B Who Should Attend?

This course is for those with little or no formal training in commercial awareness and risk management and for those looking to enhance their knowledge in these key areas.

E Classroom Delivery

The 1 day virtual classroom Introduction to Commercial Awareness and Risk course is a fully immersive and interactive experience. Taught by a fully qualified facilitator, it will help attendees understand fundamentals of commercial awareness and risk management.

Course Content

The course will cover the following topics:

Understand the key aspects of commercial awareness

- Recognising the importance of commercial matters and the benefits of good commercial awareness.
- Describe the role of the commercial team.
- Recognising different types of contract.
- Describing the importance of commercial controls.
- Describing the importance of operating processes and procurement.
- Recognising how commercial arrangements define project controls requirements.

Understanding the importance of risk management

- Describing key terms using in risk management activities.
- Describing the role and importance of risk management in project control.
- Describing methods of presenting risk information.

On completion of the course, learners will complete an end of course assessment.

What our customers say...

Simply fantastic

(**in**)

"A virtual classroom environment that enhanced my learning experience, and the facilitator was simply brilliant at getting the best out of the group." **Trusted Customer - 12th Aug. 2023**

High quality & maximum support

"I looked around for a Project Management course online and was eventually recommended 20/20 as a provider..."

Trusted Customer - 2nd Nov. 2022

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Book Now